Gorman & Company Inc

Total Lobbying Effort

Total Lobbying Expenditures

| 2017 | 2017 | 2018 | 2018 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| \$28,492.40 | \$33,488.79 | \$16,200.00 | | \$78,181.19 |

Total Hours Communicating

| 2017 January - June | 2017 July - December | 2018 January - June | 2018 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 93.50 | 53.05 | 43.30 | | 189.85 |

Total Hours Other

| 2017 | 2017 | 2018 | 2018 | Total |
|-------|-------|-------|------|--------|
| 89.00 | 49.50 | 33.95 | | 172.45 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Assembly Bill 793

Relating to: the limit on tax credits that may be certified under the historic rehabilitation tax credit. (FE)

| 2017 January - June | 2017 July - December | 2018 January - June | 2018 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 1.00 (1%) | 29.00 (38%) | | 30.00 (8%) |

Senate Bill 668

Relating to: the limit on tax credits that may be certified under the historic rehabilitation tax credit. (FE)

| 2017 January - June | 2017 July - December | 2018 January - June | 2018 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | 1.00 (1%) | 39.00 (51%) | | 40.00 (11%) |

Assembly Bill 869

Relating to: an income and franchise tax credit for the development of low-income housing. (FE)

| 2017 | 2017 | 2018 | 2018 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| | | 2.00 (2%) | | 2.00 (< 1%) |

Senate Bill 706

Relating to: an income and franchise tax credit for the development of low-income housing. (FE)

| Relating to: an income a | na tranchise tax credit for | the development of low-li | ncome nousing. (FE) | |
|--------------------------|-----------------------------|---------------------------|-------------------------|-------------|
| 2017 January - June | 2017 July - December | 2018 January - June | 2018 July - December | Total |
| | | 2.00 (2%) | | 2.00 (< 1%) |

Lobbying Effort On Budget Bill Subjects

Revenue: Tax Administration 2017 2017 2018 2018 Total January - June July - December July - December 69.00 (19%)

| 2017 | 2017 | 2018 | 2018 | T-4-1 |
|----------------|-----------------|----------------|-----------------|-------|
| January - June | July - December | January - June | July - December | Total |

Lobbying Effort On Administrtive Rulemaking Proceedings

| | nd Professional Services ommercial Buildin | | ting small business | 6 |
|------------------------|---|------------------------|-------------------------|-----------|
| 2017 January - June | 2017 July - December | 2018 January - June | 2018 July - December | Total |
| | | 4.00 (5%) | | 4.00 (1%) |

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

| VEDC Moratorium on Historic Tax Credits | | | | | | |
|---|-------------------------|------------------------|-------------------------|-------------|--|--|
| 2017 January - June | 2017 July - December | 2018 January - June | 2018 July - December | Total | | |
| | | 1.55 (2%) | | 1.55 (< 1%) | | |

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2017 January - June | 2017 July - December | 2018 January - June | 2018 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| | 3 (3%) | | | 3.08 (0.85%) |